

- COOPERATION PROGRAM 2026 · 2027

## Bring Cuba into your dance school.

Offer your students Salsa Cubana trips to Mallorca and Cuba - with no additional workload for you. We take care of everything.

### NEW IN THE PROGRAM

#### Mallorca

6 days · Palma de Mallorca

15 hours of Salsa Cubana in professional studios. Beachfront hotels. Evening dancing in Palma's salsa venues.

**€ 200** € 100 commission  
+ € 100 discount for your student

### THE ORIGINAL

#### Cuba · Havana

14 days · Havana

30 hours of group classes, personal Cuban dance partners, selected accommodation and Havana nightlife.

**€ 400** € 200 commission  
+ € 200 discount for your student

- HOW IT WORKS

## Four simple steps

1

### Start the cooperation

Get in touch,  
receive your personal  
code

2

### Promote the trips

Share them with  
your students

3

### Students book

Book with the code,  
discount applies  
immediately

4

### Receive commission

€ 100 (Mallorca) or  
€ 200 (Cuba) by invoice

**- THE DANCE TRAVEL EXPERIENCE****What your students can expect****Havana: 30 hours of group classes**

Three hours per day over ten days. Salsa Cubana, Rumba, Son, Rueda de Casino, plus ladies' and men's styling.

**Personal dance partner (Cuba)**

Each participant dances with a dedicated Cuban partner - matched to their own level.

**Mallorca: 15-hour intensive course**

Three hours per day over five days with Cuban professionals in a professional dance studio. Evening dancing in Palma's salsa venues.

**Selected accommodation**

Private casas particulares in Havana, hotels close to the beach in Mallorca.

**Full protection and support**

Registered tour operator under German travel law. Tour management on site throughout.

**■ Note on Cuba**

We continuously monitor the energy and supply situation and communicate conditions transparently. Havana remains a fixed part of our program.

**- ABOUT US****Tanzreisen Conexión**

Tanzreisen Conexión is a specialist tour operator for dance trips to Cuba and Mallorca. Since 2014, we have organized trips that combine dance classes, holidays and personal encounters.

Oliver Leip, founder of Tanzreisen Conexión, regularly spends several months a year in Havana. This close connection to the country, its people and Cuban dances flows directly into the design of our trips.

What makes our trips stand out is the Conexión spirit - the connections that develop within the groups. Many participants return regularly; some have already joined five to eight times.

Official tour operator · Frankfurt am Main · more than 13 years of experience.

**Tax note**

Dance teachers who travel themselves may be able to deduct the trip as professional development for tax purposes.

**Interested in a cooperation?**

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Valid for bookings of dance trips up to and including April 2027.